

Brand Guidelines

Version 2.1 | 0521



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INTRODUCTION

Why do we have guideines?

Written and graphic communications are the most visible expressions of the Aruba Instant On brand. That's why the brand guidelines are important — adhering to them ensures that we create the right impression with our customers, partners and employees, and that our communications are the best expression of who we are and what we represent.

How do I use these guidelines?

The Aruba Instant On guidelines are building blocks for creating branded communications. Here are a few tips.

- Though there are clearly defined rules regarding logo usage and how to employ our fonts and color palette, there is some flexibility in how brand elements like images, colors and fonts, can be assembled.
- 2. Always consider the audience, the content being promoted, the type of asset (email, video, collateral, website, etc) and the goal of the communication. For example, an email announcing a new product will have different imagery and a different tone than an email communicating a product issue.
- 3. Simply copying visuals or messaging from one experience and placing them into another may not be the most effective way to apply the brand identity.
- 4. The Brand Team is here to help! If you need assistance developing new communications and assets, please contact us.

INTRODUCTION

Our values and personality

Aruba Instant On should be viewed as a trusted, confident and optimistic ally for anyone in need of Wi-Fi network solutions. Who we are and what we stand for should be reinforced in every communication we create.

Brand values

- Trusted
- Innovative
- Empowering

Brand personality

- Approachable
- Authentic
- Confident
- Energetic
- Optimistic

How we position Aruba Instant On

Whether you own a cafe, a design firm or a tech startup, a reliable and secure network plays a critical role in the success of your business. For businesses with up to 100 active users, employees and/or guests, limited IT support, and single or multiple sites, Aruba Instant On offers a comprehensive network solution that is affordable, easy to set up, and provides blazing fast, secure connectivity.

INTRODUCTION

How we bring the brand to life

The Aruba Instant On brand is expressed in ways that emphasize our brand values and personality. The brand is vibrant, authentic and empowering.

Images and colors

The energetic, rich colors and authentic images of people reinforce that vibrancy and approachability. These elements visually communicate how Aruba Instant On products and solutions are empowering and help us stand out from the competition.

Messaging

Our messaging should be conversational, approachable, energetic, and exude confidence. We want to emphasize the Aruba Instant On is a high-performance, secure networking solution that is easy to set up and manage — at a price that won't break the bank.

Voice and tone

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VOICE AND TONE

Aruba Instant On's voice and tone comes to life through content. It's the written or verbal expression of the brand.

What makes Aruba Instant On unique

The Aruba Instant On voice is:

- Approachable, authentic and confident
- Sophisticated, energetic and dynamic
- Simple and direct, not complex or wordy
- "Cautiously bold" but never flippant, snarky, or cheeky
- Typically not from a "first person" perspective, unless approved by the Brand Team for a specific campaign or communication
- Free of regional idioms or slang (so it can be easily translated when needed)

VOICE AND TONE

Guidelines when creating content for Aruba Instant on

Do:

- Recognize that our branding is intentionally distinct from Aruba's core brand
- Get in touch with Aruba Instant On stakeholders before starting your initiative:
 - shannon.e.byrne@hpe.com
 - eric.moriyama@hpe.com
 - arubabrand@hpe.com

Don't:

- Use the abbreviation "AIO" in external-facing copy
- Make the products into a character, mascot or cartoon
- Apply the Aruba Instant On voice, tone or brand to other Aruba campaigns
- Edit approved Aruba Instant On assets, or create new ones, without prior brand team approval



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There are two versions of the Aruba Instant On logo. The following pages explain how and when to use each version. Aruba Instant On logos can be found here.



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THE LOGO — PREFERRED VERSION

Use this version of the logo whenever possible.



Full color on a white or light colored background



Black on a white or light colored background



Full color on a black or dark colored background



White on a black or dark colored background



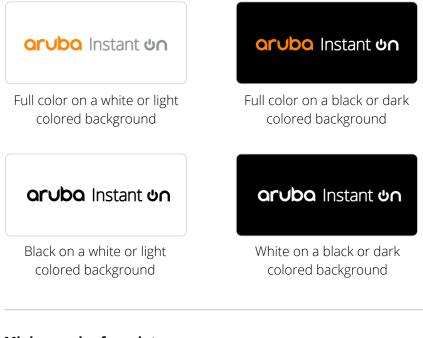
Minimum clear space around the logo



X = height of the "aruba" text in the logo. The clear space around the logo should be at least .6X.

THE LOGO — ALTERNATE VERSION

Use this version of the logo when vertical space is limited.



Minimum size for print

orubo Instant un .12 in.

Minimum size for online use

orubo Instant on 20 px

Minimum clear space around the logo



X = height of the "aruba" text in the logo.

The clear space around the logo should be at least .6X.

THE LOGO — THINGS TO AVOID DOING



Don't remove or omit parts of the logo



Don't resize of any parts the logo



Don't use the logo on a busy background



Don't change the proportion of the logo



Don't use the logo in a sentence



Don't separate or use the power-on icon in place of the full logo.



Don't change any colors in the logo

Color palette



THE COLOR PALETTE

Primary colors



Secondary colors

Blue		Light Blu	e	Green	
RGB: Hex: PMS: CMYK:	15/50/80 #0F3252 2380C 100/85/45/45	RGB: Hex: PMS: CMYK:	175/225/240 #ADE1F0 2095C 40/0/5/0	RGB: Hex: PMS: CMYK:	200/227/121 #c8e379 2288 24/0/67/0

Highlight colors

White		Extra Lig	sht Gray	Extra Lig	sht Teal	Extra Lig	ht Green
RGB: Hex:	255/255/255 #fffff	RGB: Hex: CMYK:	246/246/247 #f6f6f7 2/2/1/2	RGB: Hex: CMYK:	200/227/121 #f1f9f7 4/0/2/0	RGB: Hex: CMYK:	92/15/139 #f9f9ec 2/0/7/0
Light Gr	ау	Medium	Gray	Dark Gra	ау	Black	
RGB: Hex: CMYK:	195/197/200 #fffff 0/0/0/25	RGB: Hex: CMYK:	117/118/121 #f6f6f7 0/0/0/60	RGB: Hex: CMYK:	200/227/121 #656569 0/0/0/75	RGB: Hex: CMYK:	0/0/0/ #000000 20/10/20/100

Typography

ABCDEF abcdefg

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TYPOGRAPHY

Primary font: Open Sans

Open Sans Light

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Open Sans Light Italic

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Open Sans Regular

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Open Sans Regular Italic

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Open Sans Semibold

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Open Sans Semibold Italic

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Open Sans Bold

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Open Sans Bold Italic

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

TYPOGRAPHY

Alternate font: Arial

Use when Open Sans is not available.

Arial

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Arial Italic

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Arial Bold

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Arial Bold Italic

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

Arial Black

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

TYPOGRAPHY IN USE

Follow the guidance below regarding how to apply styles to text in communications. And always keep in mind the legibility of text. For example, avoid using Open Sans Light if applying white text on a dark background.

Recommended styles:

- Headlines Open Sans Bold or Regular
- Subheadlines Open Sans Regular or Light
- Body copy Open Sans Regular
- CTAs Open Sans Regular
- Diagram descriptions and legal text Open Sans Regular or Light

Applying styles to text:

- Sentence case should be used for headlines and subheadlines not title case
- Minimize the use of all-caps for headers, subheaders or body copy
- Do not use (or tightly restrict the use of) ellipses and exclamation marks

Imagery

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IMAGERY

Aruba Instant On imagery falls into three categories:

Photographic lifestyle



Graphic color backgrounds



Products



Pre-treated backgrounds can be tricky so it's best if they are created by graphic designers. These images are pre-treated with color gradients, and provide a suitable backdrop for overlaying text or product images. This image treatment adds depth, richness, and visual consistency to Aruba Instant On images.

High resolution images are available here.







IMAGERY: PHOTOGRAPHIC NON-PRE-TREATED IMAGES

Photographic images that are not pre-treated can be used on a limited basis. They must be used as smaller supportive images — never as full bleed or as background images — or as a highlight image on a graphic background. These images must be contained within a shape like a circle or square.

- Use authentic-looking images of people in real environments
- Feature people in natural poses and avoid stiff or forced positions
- Maintain vibrant colors in photographs to bring life to images
- Images should be sharp but not high contrast
- Select images that feature natural light, avoid overly artificial or bright lighting that can cast harsh shadows
- Use images that highlight the benefits of using Aruba Instant On products

High resolution images are available here.





IMAGERY: GRAPHIC COLOR BACKGROUNDS

Graphic color backgrounds are simple, scalable images that provide good backdops for product photos or text. These backgrounds may be color gradients or solid colors. The images are created using Aruba Instant On colors and may also have circular or simple geometric shapes overlays to create interest.

High resolution background images are available here.



Only use brand-approved Aruba Instant On product images. Products are photographed on white backgrounds, so images can be used either with a white or transparent background.

High resolution images are available here.



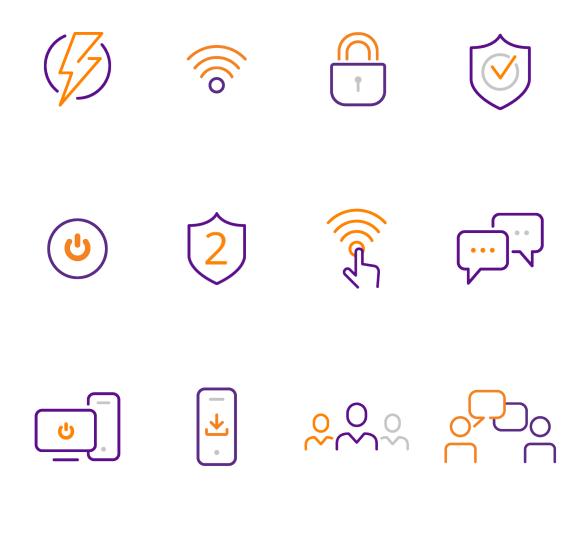
Iconography



ICONOGRAPHY

Aruba Instant On icons have a unique and specific visual style. They are simple, open, and airy with rounded corners. The primary icon color is purple, with orange and gray used as accent colors.

A library of icons can be found here.



Web and online experiences

WEB AND ONLINE EXPERIENCES

When creating web site and other online experiences, apply the same guidelines for using the logo, imagery, iconography, typography and colors covered in this document.

Web and online experiences include:

- The Aruba Instant On website
- Partner portals or pages
- Landing pages
- Shopping site pages such as Amazon Web Stores
- Online display and social banners
- Emails

A few generals rules to follow:

- Use the Open Sans font family whenever possible
- For calls to action or other clickable elements including buttons and other links, use orange
- For non-clickable elements, minimize the use of orange
- Strive to keep the visual experience simple, and make it easy for users to find information avoid overly cluttered or busy layouts or graphics

Consistency with our brand identity is always important. However, it's not necessary to have all online experiences appear identical. It's important to consider your audience type, content, communication flow (if applicable) and where the user may be in the customer journey. The visual appearance of an online experience should support these considerations.

Please contact us for guidance when creating new online experiences or for more detailed web style guide information.

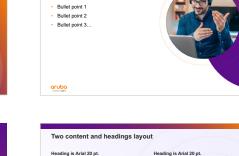
Presentations



PRESENTATIONS

When creating presentations, use the Aruba Instant On PowerPoint presentation templates found here.





Agenda





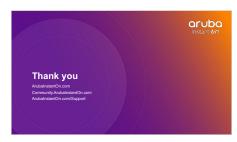






	/	1		
5 —	/			-
4 —				-
3 —				Series
2 -				Series
2 -				
1 -				- /
		Category 3	Category 4	- /

	Heading	Heading	Heading	Heading
Arial 18 pt.	Content	Content	Content	Content
Content	Content	Content	Content	Content
Content	Content	Content	Content	Content
Content	Content	Content	Content	Content
Arial bold 18 pt.	Content	Content	Content	Content
Content	Content	Content	Content	Content



Videos

Aruba Instant On videos should follow the same guidelines outlined in this document in terms of logo usage, image types and treatments, typography, and colors.

Always use the standard Aruba Instant On intro and outro video bumper clips whenever creating a new video. To access these clips, contact eric.moriyama@hpe.com.

Intro video bumper animation

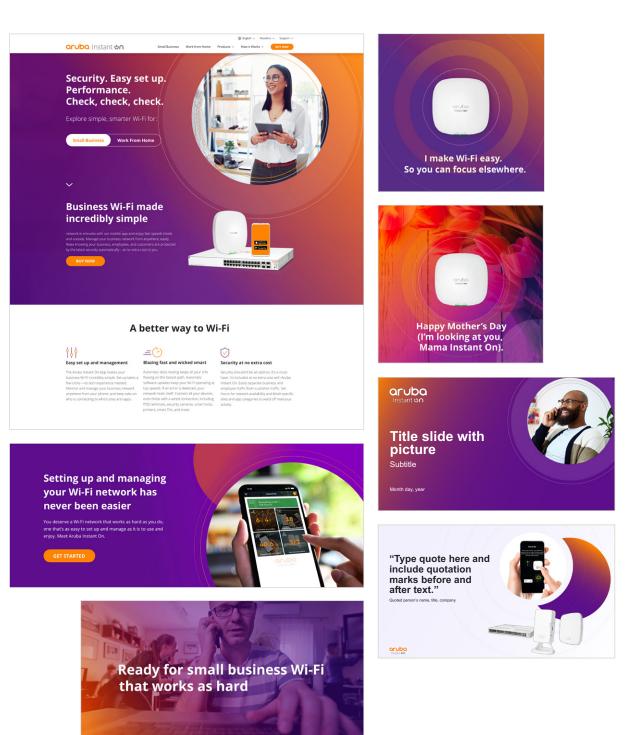


Outro video bumper animation



Examples

EXAMPLES OF THE BRAND IDENTITY



EXAMPLES OF THE BRAND IDENTITY



Co-marketing

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Included in this section is guidance for common scenarios, questions and considerations when planning your co-marketing strategy. Note that this information does not replace the Aruba Co-Marketing Guidelines, but it does provide an overview of the considerations and logo applications regarding co-branding marketing content or visuals.

Who can co-market content with Aruba Instant On

If you are an approved Aruba Instant On partner, you can create co-marketing assets. If you are not an Aruba Instant On partner, contact your representative for guidance.

What marketing content CAN be co-marketed

- Digital or print advertisements: print ads, email campaigns, landing or registration pages, web banners
- Out-of-home-advertisements: posters, billboards, airport ads
- Infographics
- Event graphics: roll-up banners, trade show booths, signage
- Limited collateral: case studies, special reports, solution overviews

What marketing content CANNOT be co-marketed

- **Third-party websites and microsites:** do not clone or recreate Aruba Instant On web properties or content or lead an audience to believe they are engaging with an Aruba Instant On-owned site
- **Collateral with intellectual property:** white papers, at-a-glance documents, data sheets, corporate brochures
- **Certain videos:** videos that feature intellectual property may require special considerations for co-branding

When using both the Aruba Instant On logo and a partner logo on a single document, slide, web page or other marketing asset, the placement and size of each logo is determined based on the relationship between Aruba Instant On and the partner company.

Things to consider

Type of partnership:

Equal partnership — Both companies have equal roles in the offering, communication or initiative. In this situation, the two logos should be equal in size.

Unequal partnership — One company has a lead role in the offering, communication or initiative, and the other company plays a secondary role. In this case, the company with the lead role will have a logo that is at least 20 percent larger than the second company logo.

- **Benefits to each party:** Communications should highlight the benefits of the combined solution. These combined benefits should be more compelling than an offering from just one of the companies.
- **Calls to action:** Be mindful of the audience's journey from the initial touchpoint through the final communication. Consider what they will see at each step. Will they see one logo or both? Is the messaging consistent throughout the journey? Does this meet the audience's expectation regarding what they expect to see at each step?

For more in-depth co-branding guidance, see the Aruba Co-Marketing Guidelines.

If you are creating co-branded marketing assets, please contact us for specific guidance.



Design approvals

To have your Aruba Instant On branded asset reviewed, send your design approval request to arubabrand@hpe.com

Branded assets

Basic Aruba Instant On branded assets can be found here.

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